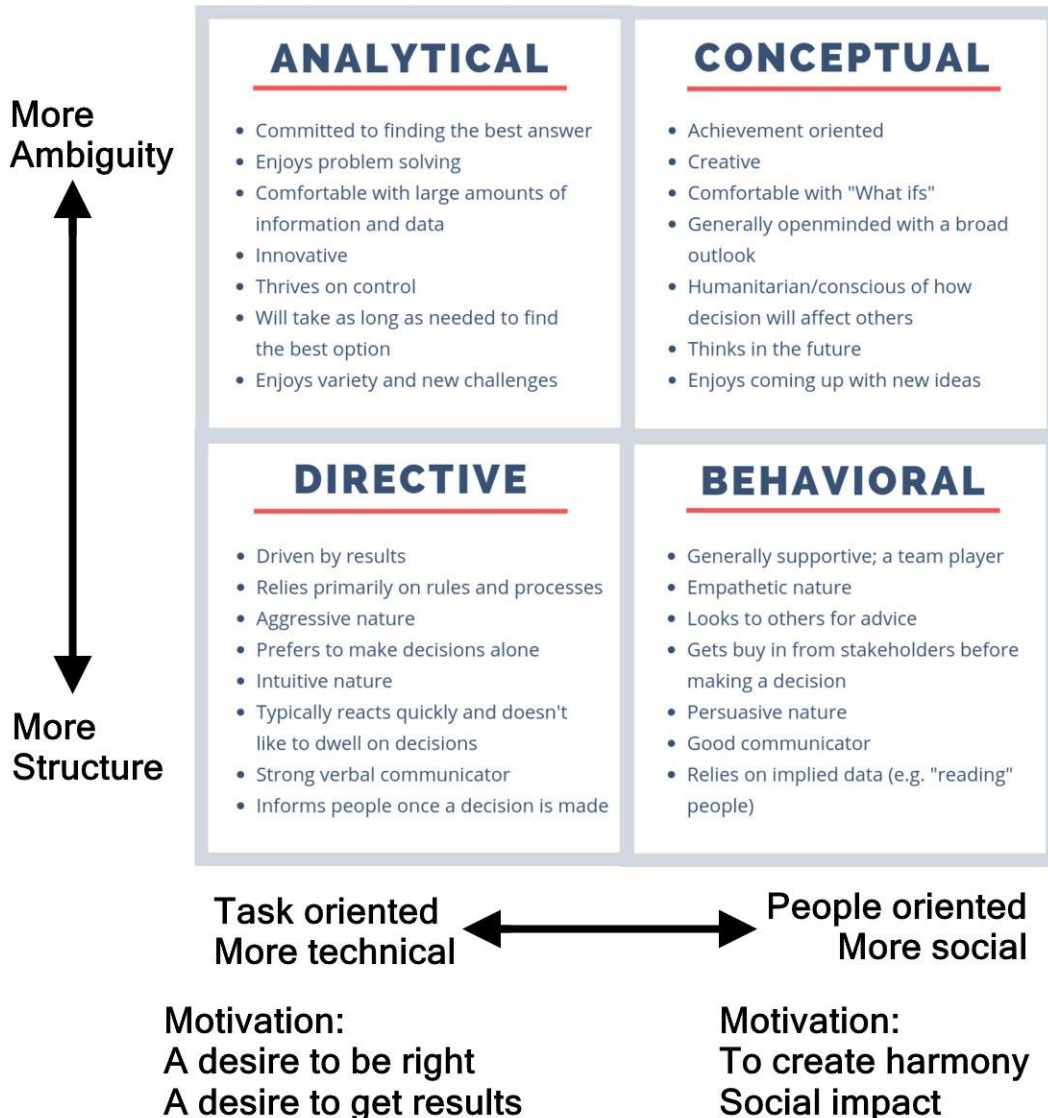


Decision-Making Style Matrix



Analytical: Motivated to find the best or most comprehensive solution.

Directive: Motivated by results.

Conceptual: Holistic solutions. Think bigger. Creative. Connections. How the decisions affect everyone.

Behavioral: Create harmony, structure, stability. Relationships.